

Curriculum Vitae
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Name: JUDITH A. HALL

Addresses:

Home	Work
125 Grasmere Street Newton, MA 02458 (617) 964-9914	Psychology Department, 125 NI Northeastern University Boston, MA 02115 (617) 373-3790, 3076 FAX: 373-8714 Email: j.hall@neu.edu

Date and Place of Birth: October 4, 1946; Washington, DC

Education:

1967 B.A.	Radcliffe College (History)
1976 Ph.D.	Harvard University, Department of Psychology and Social Relations (Social Psychology)

Postdoctoral Training: Research Fellowship

1980-1982 Fellow, Interdisciplinary Programs in Health, Harvard School
of Public Health

Academic Appointments

1976-1980 Assistant Professor, Department of Psychology,
The Johns Hopkins University

1980-1983 Lecturer, Department of Psychology and Social Relations,
Harvard University

1983-1985 Lecturer, Department of Behavioral Sciences, Harvard School
of Public Health

1984-1985 Lecturer, Department of Psychology, Tufts University

1984-1986 Assistant Professor, Department of Social Medicine and
Health Policy, Harvard Medical School

1986-1991 Lecturer, Department of Social Medicine and Health Policy,
Harvard Medical School

1986-1989 Assistant Professor, Department of Psychology, Northeastern
University

1989-1992 Associate Professor, Department of Psychology, Northeastern
University

1992-- Professor, Department of Psychology, Northeastern
University

Other Professional Appointments

- 1980-1984 Associate, Department of Health Services Administration, The Johns Hopkins University School of Hygiene and Public Health
- 1984-1988 Member, Institute for Health Research, Harvard School of Public Health

Awards and Honors

- 1972-1975 National Science Foundation Graduate Fellowship
- 1983- Fellow, American Psychological Association (Divisions 8, 35, and 38)
- 1990- Fellow, American Psychological Society
- 1997-2000 Distinguished Professor, College of Arts & Sciences, Northeastern University
- 2006- Listed as “Highly Cited” by ISI Thomson “Highly Cited” Website (isihighlycited.com), in category “Social Sciences, General” (among top 330 authors internationally)

Research Support

- 1975-1976 National Science Foundation Doctoral Dissertation Grant (\$800)
- 1976-1977 NIMH Small Grant (\$7,000 direct costs)
- 1976-1980 Biomedical Research Support Grants (NIH), The Johns Hopkins University (\$12,000)
- 1983-1984 NIMH Research Grant (Co-PI with D. Roter, “Task Versus Socioemotional Behaviors of Physicians”) (\$180,000 direct costs)
- 1985-1986 Grant from the Division of Health Policy, Research, and Education of Harvard University (\$3,000)
- 1986-1987 Grant from the Institute for Health Research, Harvard School of Public Health (\$30,000)
- 1988-1991 NIMH Research Grant (Co-PI with D. Roter, “Improving Psychosocial Problem Address in Primary Care”) (\$625,000 direct costs)
- 1989-1990 Biomedical Research Support Grant (NIH), Northeastern University (\$2,000)
- 1989-1990 Research and Scholarship Development Fund Grant, Northeastern University (\$5,600)
- 1992 Agency for Health Care Policy and Research Grant, “Modeling the Health Status-Satisfaction Correlation” (\$93,000 direct costs)
- 1993-1995 National Science Foundation Grant, “Gender, Dominance, and Nonverbal Behavior” (\$60,000 direct costs)

1997-2000 National Science Foundation Grant, “Status/Dominance and Motivational Effects on Nonverbal Sensitivity and Smiling” (\$142,310 direct costs)

Editor in Chief

1992-1996 *Journal of Nonverbal Behavior*
1999-2002 *Patient Education and Counseling*

Associate Editor

2004- *Journal of Nonverbal Behavior*

Editorial Boards

1979-1984 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
1987-1989 *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*
1980-1983 *Social Psychology Quarterly*
1985-1986 *Journal of Personality and Social Psychology: Personality Processes and Individual Differences*
1986-1988 *Review of Personality and Social Psychology*
1988-1991 *Journal of Nonverbal Behavior*
1989-1991 *Communication Monographs*
1994-1998 *Women’s Health: Research on Gender, Behavior, and Policy*
1996-1998 *International Journal of Psychiatry in Medicine*
1997-2004 *Journal of Nonverbal Behavior*
2004- *Emotion*
2006- *Social Issues and Policy Review*
2008- *Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes*

Review Panels

1989-1993 Member, Health Services Developmental Grants Review Subcommittee, National Center for Health Services Research and Health Care Technology Assessment (NCHSR) (now AHCPR)
1993-1995, 2002 Member, Review Panel for NSF Graduate Fellowships
1995-1998 Member, Review Panel for NSF Social Psychology Grants
2003 Ad hoc member, NIMH Social/Personality Panel
2003, 2005 NIMH NRSA Pre/Postdoctoral Panel

Memberships in Professional Societies

- 1976- American Psychological Association (Fellow in Div. 8, Div. 35, and Div. 38)
- 1980- Society of Experimental Social Psychology
- 1990- American Psychological Society (Fellow)

Major Research Interests

1. Social-personality psychology
2. Nonverbal behavior (group and individual differences)
3. Sex differences and sex roles
4. Social psychology of medical care; health services research

Bibliography

PART I: Social Psychology

NOTE: Works in health services, health psychology, and medical care are listed in PART II.

Note: J. A. Hall was named J. H. Koivumaki from 1966 to 1975

Articles: Social Psychology

1. Scherer, K. R., Koivumaki, J., and Rosenthal, R. (1972). Minimal cues in the vocal communication of affect: Judging emotions from content-masked speech. *Journal of Psycholinguistic Research*, 1, 269-285.
2. Scherer, K. R., Rosenthal, R., and Koivumaki, J. (1972). Mediating interpersonal expectancies via vocal cues: Differential speech intensity as a means of social influence. *European Journal of Social Psychology*, 2, 163-176.
3. Uno, Y., Koivumaki, J. H., and Rosenthal, R. (1972). Unintended experimenter behavior as evaluated by Japanese and American observers. *Journal of Social Psychology*, 88, 91-106.
4. Rosenthal, R., Archer, D., Koivumaki, J. H., DiMatteo, M. R., & Rogers, P. L. (Jan. 1974). Assessing sensitivity to nonverbal communication: The PONS test. *Division 8 Newsletter*, Division of Personality and Social Psychology, American Psychological Association, 1-3.
5. Rosenthal, R., Archer, D., DiMatteo, M. R., Koivumaki, J. H., & Rogers, P. L. (September, 1974). The language without words. *Psychology Today*, 64-68.

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6. Koivumaki, J. H. (Winter 1975). "Body language taught here": Critique of popular books on nonverbal communication. *Journal of Communication*, 25, 26-30.
7. Zuckerman, M., Lipets, M. S., Koivumaki, J. H., & Rosenthal, R. (1975). Encoding and decoding nonverbal cues of emotion. *Journal of Personality and Social Psychology*, 32, 1068-1076.
8. Taylor, S. E., & Koivumaki, J. H. (1976). The perception of self and others: Acquaintanceship, affect, and actor-observer differences. *Journal of Personality and Social Psychology*, 33, 403-408.
9. Hall, J. A., & Taylor, S. E. (1976). When love is blind: Maintaining idealized images of one's spouse. *Human Relations*, 29, 751-61.
10. Zuckerman, M., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1976). Encoding and decoding of spontaneous and posed facial expressions. *Journal of Personality and Social Psychology*, 34, 966-77.
11. Scherer, K. R., Scherer, U., Hall, J. A., & Rosenthal, R. (1977). Differential attribution of personality based on multi-channel presentation of verbal and nonverbal cues. *Psychological Research*, 39, 221-47.
12. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1977). Nonverbal skills in the classroom. *Theory Into Practice*, 16, 162-66.
13. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1978). Decoding wordless messages. *Human Nature*, 1, 69-75.
14. Hall, J. A. (1978). Gender effects in decoding nonverbal cues. *Psychological Bulletin*, 85, 845-57.
15. Rosenthal, R., Hall, J. A., & Zuckerman, M. (1978). The relative equivalence of encoders in studies of nonverbal encoding and decoding. *Environmental Psychology and Nonverbal Behavior*, 2, 161-66.
16. Zuckerman, M., DeFrank, R. S., Hall, J. A., & Rosenthal, R. (1978). Accuracy of nonverbal communication as determinant of interpersonal expectancy effects. *Environmental Psychology and Nonverbal Behavior*, 2, 206-14.
17. Thomas, C., Hall, J. A., Miller, F. D., Dewhirst, J. R., Fine, G. A., Taylor, M., & Rosnow, R. (1979). Evaluation apprehension, social desirability, and the interpretation of test correlations. *Social Behavior and Personality*, 7, 193-7.

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18. DiMatteo, M. R., & Hall, J. A. (1979). Nonverbal decoding skill and attention to nonverbal cues: A research note. *Environmental Psychology and Nonverbal Behavior*, 3, 188-92.
19. Zuckerman, M., DeFrank, R. S., Hall, J. A., Larrance, D. T., & Rosenthal, R. (1979). Facial and vocal cues of deception and honesty. *Journal of Experimental Social Psychology*, 15, 378-96.
20. Zuckerman, M., Larrance, D. T., Hall, J. A., DeFrank, R. S., & Rosenthal, R. (1979). Posed and spontaneous decoding and encoding of facial and vocal cues of emotion. *Journal of Personality*, 47, 712-33.
21. Hall, J. A. (1980). Voice tone and persuasion. *Journal of Personality and Social Psychology*, 38, 924-34.
22. Hall, J. A., & Halberstadt, A. G. (1980). Masculinity and femininity in children: Development of the Children's Personal Attributes Questionnaire. *Developmental Psychology*, 16, 270-80.
23. Hall, J. A. (1980). Gender differences in sending and judging nonverbal emotional cues. *Evaluation in Education*, 4, 71-2.
24. Halberstadt, A. G., & Hall, J. A. (1980). Who's getting the message? Children's nonverbal skill and their evaluation by teachers. *Developmental Psychology*, 16, 564-73.
25. Hall, J. A., & Halberstadt, A. G. (1981). Sex roles and nonverbal communication skills. *Sex Roles*, 7, 273-87.
26. Rosenthal, R., & Hall, J. A. (1981). Critical values of Z for combining independent probabilities. *Replications in Social Psychology*, 1, 1-6.
27. Hall, J. A., & Braunwald, K. G. (1981). Gender cues in conversations. *Journal of Personality and Social Psychology*, 40, 99-110.
28. Hall, J. A., Braunwald, K. G., & Mroz, B. J. (1982). Gender, affect, and influence in a teaching situation. *Journal of Personality and Social Psychology*, 43, 270-80.
29. Taylor, M. C., & Hall, J. A. (1982). Psychological androgyny: Theories, methods, and conclusions. *Psychological Bulletin*, 92, 347-66.
30. Hall, J. A., Mroz, B. J., & Braunwald, K. G. (1983). Expression of affect and locus of control. *Journal of Personality and Social Psychology*, 45, 156-162.

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31. Hall, J. A., Aist, M. B., & Pike, K. M. (1983). Nonverbal behavior and person description in men's and women's prose. *Journal of Nonverbal Behavior*, 7, 213-222.
32. Rand, C. S., & Hall, J. A. (1983). Sex differences in self-perceived attractiveness. *Social Psychology Quarterly*, 46, 359-363.
33. Stier, D. S., & Hall, J. A. (1984). Gender differences in touch: An empirical and theoretical review. *Journal of Personality and Social Psychology*, 47, 440-59.
34. Boden, L. I., Hall, J. A., Levenstein, C., & Punnett, L. (1984). The effectiveness of union-management health and safety committees: A study based on survey, interview, and OSHA data. *Journal of Occupational Medicine*, 26, 829-834.
35. Hall, J. A., & Taylor, M. C. (1985). Psychological androgyny and the masculinity X femininity interaction. *Journal of Personality and Social Psychology*, 49, 429-435.
36. Hall, J. A., & Veccia, E. M. (1990). More "touching" observations: New insights on men, women, and interpersonal touch. *Journal of Personality and Social Psychology*, 59, 1155-1162.
37. Hall, J. A., & Rosenthal, R. (1991). Testing for moderator variables in meta-analysis: Issues and methods. *Communication Monographs*, 58, 437-448.
38. Hall, J. A., & Halberstadt, A. G. (1994). "Subordination" and sensitivity to nonverbal cues: A study of married working women. *Sex Roles*, 31, 149-165.
39. Briton, N. J., & Hall, J. A. (1995). Gender-based expectancies and observer judgments of smiling. *Journal of Nonverbal Behavior*, 19, 49-65.
40. Briton, N. J., & Hall, J. A. (1995). Beliefs about female and male nonverbal communication. *Sex Roles*, 32, 79-90.
41. Hall, J. A., & Rosenthal, R. (1995). Interpreting and evaluating meta-analysis. *Evaluation & the Health Professions*, 18, 393-407.
42. Hall, J. A. (1996). Touch, status, and gender at professional meetings. *Journal of Nonverbal Behavior*, 20, 23-44.
43. Hall, J. A., Halberstadt, A. G., & O'Brien, C. E. (1997). "Subordination" and nonverbal sensitivity: A study and synthesis of findings based on trait measures. *Sex Roles*, 37, 295-317.
44. Hall, J. A., & Friedman, G. B. (1999). Status, gender, and nonverbal behavior:

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45. Hall, J. A., & Carter, J. D. (1999). Gender-stereotype accuracy as an individual difference. *Journal of Personality and Social Psychology*, 77, 350-359.
46. Hall, J. A., Carter, J. D., & Horgan, T. G. (2001). Status roles and recall of nonverbal cues. *Journal of Nonverbal Behavior*, 25, 79-100.
47. Hall, J. A., Carter, J. D., Jimenez, M. C., Frost, N. A., & Smith LeBeau, L. (2002). Smiling and relative status in news photographs. *Journal of Social Psychology*, 142, 500-510.
48. Murphy, N. A., Hall, J. A., & Smith LeBeau, L. (2001). Who's smart? Beliefs about the expression of intelligence in social behavior. *Representative Research in Social Psychology*, 25, 34-42.
49. Hall, J. A., Smith LeBeau, L., Gordon Reinoso, J., & Thayer, F. (2001). Status, gender, and nonverbal behavior in candid and posed photographs: A study of conversations between university employees. *Sex Roles*, 44, 677-691.
50. Zebrowitz, L. A., Hall, J. A., Murphy, N. A., & Rhodes, G. (2002). Looking smart and looking good: Facial cues to intelligence and their origins. *Personality and Social Psychology Bulletin*, 28, 238-249.
51. Hall, J. A., Horgan, T. G., & Carter, J. D. (2002). Assigned and felt status in relation to observer-coded and participant-reported smiling. *Journal of Nonverbal Behavior*, 26, 63-81.
52. Murphy, N. A., Hall, J. A., & Colvin, C. R. (2003). Accurate intelligence assessments in social interaction: Mediators and gender effects. *Journal of Personality*, 71, 465-493.
53. Schmid Mast, M., & Hall, J. A. (2003). Anybody can be a boss but only certain people make good subordinates: Behavioral impacts of striving for dominance and dominance aversion. *Journal of Personality*, 71, 871-891.
54. Horgan, T. G., Schmid Mast, M., Hall, J. A., & Carter, J. D. (2004). Gender differences in memory for the appearance of others. *Personality and Social Psychology Bulletin*, 30, 185-196.
55. Hall, J. A., & Horgan, T. G. (2003). Happy affect and smiling: Is their relation moderated by interpersonal power? *Emotion*, 3, 303-309.

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56. Schmid Mast, M., Hall, J. A., Murphy, N. A., & Colvin, C. R. (2003). Judging assertiveness. *Facta Universitatis*, 2, 731-744.
57. Schmid Mast, M., & Hall, J. A. (2004). When is dominance related to smiling? Assigned dominance, dominance preference, trait dominance, and gender as moderators. *Sex Roles*, 50, 387-399.
58. Hall, J. A., & Matsumoto, D. (2004). Sex differences in judgments of multiple emotions from facial expressions. *Emotion*, 4, 201-206.
59. Schmid Mast, M., & Hall, J. A. (2004). Who is the boss and who is not? Accuracy of judging status. *Journal of Nonverbal Behavior*, 28, 145-165.
60. Rosip, J. C., & Hall, J. A. (2004). Knowledge of nonverbal cues, gender, and nonverbal decoding accuracy. *Journal of Nonverbal Behavior*, 28, 267-286.
61. Carney, D. R., Hall, J. A., & Smith LeBeau, L. (2005). Beliefs about the nonverbal expression of social power. *Journal of Nonverbal Behavior*, 29, 105-123.
62. Hall, J. A., Rosip, J. C., Smith LeBeau, L., Horgan, T. G., & Carter, J. D. (2006). Attributing the sources of accuracy in unequal-power dyadic communication: Who is better and why? *Journal of Experimental Social Psychology*, 42, 18-27.
63. Hall, J. A., Coats, E. J., & Smith LeBeau, L. (2005). Nonverbal behavior and the vertical dimension of social relations: A meta-analysis. *Psychological Bulletin*, 131, 898-924.
64. Hall, J. A. (2006). Nonverbal behavior, status, and gender: How do we understand their relations? *Psychology of Women Quarterly*, 30, 384-391.
65. Schmid Mast, M., & Hall, J. A. (2006). Women's advantage at remembering others' appearance: A systematic look at the why and when of a gender difference. *Personality and Social Psychology Bulletin*, 32, 353-364.
66. Schmid Mast, M., Hall, J. A., & Ickes, W. (2006). Inferring power-relevant thoughts and feelings in others: A signal detection analysis. *European Journal of Social Psychology*, 36, 469-478.
67. Hall, J. A., Murphy, N. A., & Carney, D. R. (2006). On the varieties of asymmetrical dependency: Feelings, motives, behavior, and accuracy in a dyadic interaction. *European Journal of Social Psychology*, 36, 583-599.

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68. Carter, J. D., Hall, J. A., Carney, D. R., & Rosip, J. C. (2006). Individual differences in the acceptance of stereotyping. *Journal of Research in Personality, 40*, 1103-1118.
69. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2006). Recall of nonverbal cues: Exploring a new definition of interpersonal sensitivity. *Journal of Nonverbal Behavior, 30*, 141-155.
70. Carney, D. R., Colvin, C. R., & Hall, J. A. (2007). A thin-slice approach to accuracy of first impressions. *Journal of Research in Personality, 41*, 1054-1072.
71. Hall, J. A., & Schmid Mast, M. (2007). Sources of accuracy in the empathic accuracy paradigm. *Emotion, 7*, 438-446.
72. Hall, J. A., Murphy, N. A., & Schmid Mast, M. (2007). Nonverbal self-accuracy in interpersonal interaction. *Personality and Social Psychology Bulletin, 33*, 1675-1685.
73. Hall, J. A., & Schmid Mast, M. (2008). Are women always more interpersonally sensitive than men? Impact of content domain and motivation. *Personality and Social Psychology Bulletin, 34*, 144-155.
74. Carter, J. D., & Hall, J. A. (2008). Individual differences in the accuracy of detecting social covariations: Ecological sensitivity. *Journal of Research in Personality, 42*, 439-455.
75. Schmid Mast, M., Hall, J. A., & Schmid, P. C. (in press). Wanting to be boss and wanting to be subordinate: Effects on performance motivation. *Journal of Applied Social Psychology*.
76. Andrzejewski, S. A., Hall, J. A., & Salib, E. R. (in press). Outgroup prejudice and accuracy of identifying outgroup members from facial photographs : The case of anti-Semitism. *Journal of Nonverbal Behavior*.
77. Hall, J. A., Andrzejewski, S. A., Schmid Mast, M., Murphy, N.A., & Feinstein, B. (in press). Accuracy of judging others' traits and states: Comparing accuracy levels across tests. *Journal of Research in Personality*.
78. Hall, J. A., Andrzejewski, S. A., & Yopchick, J. E. (in press). Psychosocial correlates of interpersonal sensitivity: A meta-analysis. *Journal of Nonverbal Behavior*.

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1. Hall, J. A., Rosenthal, R., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1977). The Profile of Nonverbal Sensitivity. In P. McReynolds (Ed.), *Advances in psychological assessment*, vol. 4. San Francisco: Jossey-Bass.
2. Rosenthal, R., Hall, J. A., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1979). The PONS test: Measuring sensitivity to nonverbal cues. In S. Weitz (Ed.), *Nonverbal communication: Readings with commentary*, 2nd ed. New York: Oxford University Press.
3. Rosenthal, R., Hall, J. A., Archer, D., DiMatteo, M. R., & Rogers, P. L. (1979). Measuring sensitivity to non-verbal communication: The PONS test. In A. Wolfgang (Ed.), *Nonverbal behavior: Applications and cross-cultural implications*. New York: Academic Press.
4. Hall, J. A. (1979). Gender, gender roles, and nonverbal communication skills. In R. Rosenthal (Ed.), *Skill in nonverbal communication: Individual differences* (pp. 32-67). Cambridge, MA: Oelgeschlager, Gunn & Hain.
5. Hall, J. A. (1980). Gender differences in nonverbal communication skills. In R. Rosenthal (Ed.), *Quantitative assessment of research domains*. San Francisco: Jossey-Bass.
6. Green, B. F., & Hall, J. A. (1984). Quantitative methods for literature reviews. *Annual Review of Psychology*, 35, Palo Alto: Annual Reviews, Inc.
7. Hall, J. A. (1985). Male and female nonverbal behavior. In A. W. Siegman and S. Feldstein (Eds.), *Multichannel integrations of nonverbal behavior*. Hillsdale, NJ: Erlbaum.
8. Hall, J. A., & Halberstadt, A. G. (1986). Smiling and gazing. In J. S. Hyde and M. Linn (Eds.), *The psychology of gender: Advances through meta-analysis*. Baltimore: Johns Hopkins University Press.
9. Hall, J. A. (1987). On explaining gender differences: The case of nonverbal communication. In P. Shaver and C. Hendrick (Eds.), *Review of Personality and Social Psychology*, Vol. 6. Beverly Hills: Sage Publications.
10. Hall, J. A., & Veccia, E. M. (1992). Touch asymmetry between the sexes. In Cecilia Ridgeway (Ed.), *Gender, interaction, and inequality* (pp. 81-96). New York: Springer-Verlag.
11. Hall, J. A., Tickle-Degnen, L., Rosenthal, R., & Mosteller, F. (1993). Hypotheses and problems in research synthesis. In L. V. Hedges and H. Cooper (Eds.),

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Handbook of Research Synthesis (pp. 17-28). New York: Russell Sage.

12. Hall, J. A., & Briton, N. J. (1993). Gender, nonverbal behavior, and expectations. In P. B. Blanck (Ed.), *Interpersonal expectations: Theory, research, and applications* (pp. 276-295). New York: Cambridge University Press.
13. Brody, L., & Hall, J. A. (1993). Gender and emotion. In M. Lewis and J. Haviland (Eds.), *Handbook of emotions*. New York: Guilford.
14. Tickle-Degnen, L., Hall, J. A., & Rosenthal, R. (1994). Nonverbal behavior. In *Encyclopedia of human behavior*, Vol. 3 (pp. 293-302). New York: Academic Press.
15. Hall, J. A., & Halberstadt, A. G. (1997). Subordination and nonverbal sensitivity: A hypothesis in search of support. In M. R. Walsh (Ed.), *Women, men, and gender: Ongoing debates* (pp. 120-33). New Haven: Yale University Press.
16. Hall, J. A. (1998). How big are nonverbal sex differences? The case of smiling and sensitivity to nonverbal cues. In D. J. Canary and K. Dindia (Eds.), *Sex differences and similarities in communication: Critical essays and empirical investigations of sex and gender in interaction* (pp. 155-177). Mahwah, NJ: Erlbaum.
17. Hall, J. A., Carter, J. D., & Horgan, T. G. (2000). Gender differences in the nonverbal communication of emotion. In A. H. Fischer (Ed.), *Gender and emotion: Social psychological perspectives* (pp. 97-117). Paris: Cambridge University Press.
18. Brody, L., & Hall, J. A. (2000). Gender, emotion, and expression. In M. Lewis and J. Haviland (Eds.), *Handbook of emotions*, 2nd Ed. New York: Guilford.
19. Hall, J. A. (2001). The PONS test and the psychometric approach to measuring interpersonal sensitivity. In J. A. Hall and F. J. Bernieri (Eds.), *Interpersonal sensitivity: Theory and measurement* (pp. 143-160). Mahwah, NJ: Erlbaum.
20. Hall, J. A. (2001). Social psychology of nonverbal communication. In N. J. Smelser and P. B. Baltes (Eds.), *International encyclopedia of the social and behavioral sciences*. Oxford, UK: Elsevier Science.
21. Hall, J. A., Carney, D. R., & Murphy, N. A. (2002). Gender differences in smiling. In M. H. Abel (Ed.), *An empirical reflection on the smile* (pp. 155-185). New York: Edwin Mellen Press.
22. Hall, J. A. (2004). Meta-analysis of nonverbal behavior. In V. Manusov (Ed.), *The sourcebook of nonverbal measures: Going beyond words* (pp. 483-492). Mahwah, NJ: Erlbaum.

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23. Hall, J. A., Bernieri, F. J., & Carney, D. R. (2005). Nonverbal behavior and interpersonal sensitivity. In J. A. Harrigan, R. Rosenthal, & K. R. Scherer (Eds.), *The new handbook of methods in nonverbal behavior research* (pp. 237-281). Oxford: Oxford University Press.
24. Hall, J. A. (2006). Gender differences in nonverbal communication: Similarities, differences, stereotypes, and origins. In V. L. Manusov & M. L. Patterson (Eds.), *The handbook of nonverbal communication* (pp. 201-218). Thousand Oaks, CA: Sage.
25. Hall, J. A., Coats, E. J., & Smith LeBeau, L. (2006). Is smiling related to interpersonal power? Theory and meta-analysis. In D. Hantula (Ed.), *Advances in social & organizational psychology: A tribute to Ralph Rosnow* (pp. 195-214). Mahwah, NJ: Erlbaum.
26. Schmid Mast, M., Murphy, N. A., & Hall, J. A. (2006). Brief review of interpersonal sensitivity: Measuring accuracy in perceiving others. In D. Chadee & J. A. Young (Eds.), *Current themes in social psychology*. University of West Indies Press.
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28. Hall, J. A. (2006). How big are nonverbal sex differences? The case of smiling and sensitivity to nonverbal cues. In K. Dindia & D. J. Canary (Eds.), *Sex differences and similarities in communication*, 2nd ed. (pp. 59-81). Mahwah, NJ: Erlbaum.
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31. Hall, J. A., & Andrzejewski, S. A. (in press). Interpersonal sensitivity. In H. Reis & S. Sprecher (Eds.), *Encyclopedia of Human Relationships*. Thousand Oaks, CA: Sage Publications.
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33. Hall, J. A. (in press). Encoding/decoding. In D. Sander & K. R. Scherer (Eds.), *The Oxford companion to the affective sciences*. Oxford, UK: Oxford University Press.

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PART III: Submitted for Publication (in either field)

1. Hall, J. A., Schmid Mast, M., & Banno, D. When your boss smiles less than you do...or else smiles more: Confounders and moderators in the relation of vertical positions to smiling.
2. Hall, J. A., Blanch, D. C., Horgan, T. G., Murphy, N. A., Rosip, J. C., & Schmid Mast, M. Motivation and interpersonal sensitivity: Does it matter how hard you try?
3. Schmid Mast, M., Jonas, K., & Hall, J. A. It's power that makes you interpersonally sensitive!
4. Hall, J. A., Majerle, J., & Schmid Mast, M. Interpersonal focus of sports as a predictor of interpersonal sensitivity of players.

PART IV: Studies/Manuscripts in Progress (in either field)

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2. Murphy, N. A., & Hall, J. A. Validity of coding nonverbal behavior from very thin slices of video.
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5. Murphy, N. A., & Hall, J. A. Cognitive ability as a predictor of interpersonal sensitivity.

(NOTE: Conference presentations, posters, and invited talks are not listed on this c.v.)